



You Have a Choice in Laser Toner
Cartridges for Your HP Printers.
Choose Us for High Performance
and Savings.

In a competitive environment, you don't have to pay HP prices to get HP or better quality.



We can save you up to 25%.

Your HP printer supplies represent about 30% of your office supplies budget. But did you know that you have a quality alternative that can save you 20–25% per cartridge? Sure, you've run across other brands that offer cheaper prices. But they didn't deliver the performance. We offer true original equipment manufacturer (OEM) quality and still reduce your cost.

We invented toner more than 60 years ago. Today we manufacture more toner and cartridges than anyone, and under the most stringent product qualification process in the industry. As a result of our xerographic expertise, our replacement cartridges are as good as or better than OEM cartridges. So your documents will look clean and crisp, page after page after page.

Won't negate your HP printer warranty.

Don't worry, using our replacement cartridges won't affect your HP printer warranty. HP states on their website: "For HP printer products, the use of a non-HP ink cartridge or a refilled ink cartridge does not affect either the warranty to the customer or any HP support contract with the customer. However, if printer failure or damage is attributable to the use of a non-HP or refilled ink cartridge, HP will charge its standard time and materials charges to service the printer for the particular failure or damage."

This is why we offer you a 100% guarantee. So you don't need to worry.

A broad line designed for the extremes of the office.

Our replacement portfolio covers a wide range of HP monochrome and color laser printers. We test them to fit your office extremes. We run them at high and low temperatures. We stress them with high and low humidity. We test them to make sure they deliver great solid area density, uniform coverage, and crisp halftone definition without ghosting or text hazing.

We've invested millions in research and development. That's why our monochrome cartridges are equal to or exceed OEM performance and our color cartridges deliver the best aftermarket performance in the market. We keep current with all HP technology updates, yet also use our own Xerox patented and proprietary technology wherever possible. This quality is just what you'd expect from the leader in toner and document technology.

**Replacement cartridges.
Good for performance
and conservation.**

Our replacement cartridges keep plastic out of the waste stream. While they contain new and reprocessed components, all critical xerographic components are 100% new. Our cartridges feature Xerox specified and approved toner, as well as new photoreceptors, cleaning blades, certified developer roll sleeves and more.

**Triple tested for
quality assurance.**

To ensure your satisfaction, we constantly monitor manufacturing quality from three sources. First, we print test 100% of all cartridges before packaging. Second, we perform monthly life testing at the manufacturing site. And finally, we test samples from our warehouse inventory in our technical center.

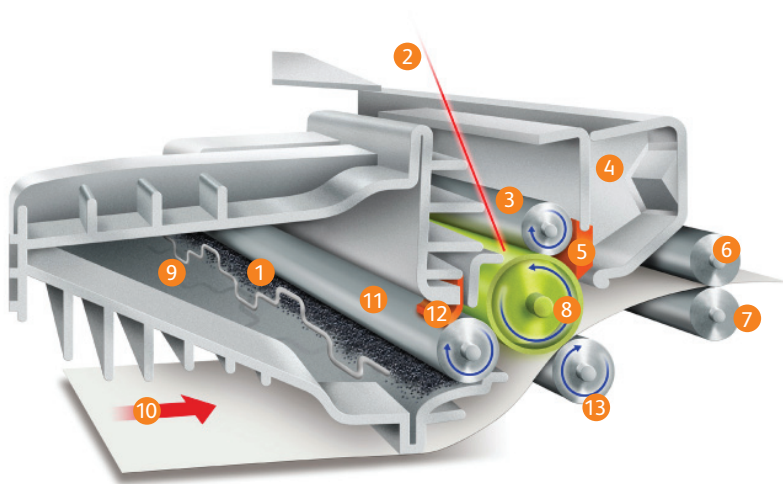
100% risk-free guarantee.

Each replacement cartridge is backed by the Xerox 100% performance guarantee. If you're not satisfied, we're not satisfied. Experience real value that works for you.

**Put us to the test. Find out
what you could save.**

How many cartridges do you use a month and what do you pay for each? Now calculate what you could save by switching to Xerox replacement cartridges with 20–25% savings. Give our replacement cartridges a try. You'll get the same or better quality for less.

It's what's inside that counts.



- 1 Toner
- 2 Laser
- 3 Primary Charge Roller (PCR)
- 4 Waste Toner Hopper
- 5 Recovery Blade
- 6 Upper Fuser Roller
- 7 Lower Pressure Roller
- 8 Photoreceptor Drum
- 9 Toner Supply Hopper
- 10 Paper
- 11 Developer Roller
- 12 Doctor Blade
- 13 Transfer Roller

Environmental solutions that work.



“To Xerox, sustainable development is a race with no finish line. It requires leadership that sets high expectations and clear direction. It takes employees that embrace Xerox values and innovation that constantly pushes the frontier of what is possible.”

—Anne M. Mulcahy, CEO

We're committed to innovative strategies that work for our customers and the environment. In fact, we are one of the largest recyclers in the world.

For instance, all of our current products use a recovered hulk that is disassembled and rebuilt with new components. Because the hulk, or plastic housing, is not critical to print quality or performance and since it is reusable, it also saves valuable landfill. In fact, our

replacement cartridges contain up to 90% reused/recycled parts. We build and test them to the same performance specifications as new products.

Each year, according to *Recharger Magazine*, more than 300 million plastic printer cartridges end up dumped in landfills. This is the equivalent weight of 112,463 Volkswagen Beetles. Annually, we keep more than 10 million pounds of cartridges, waste toner and toner containers out of our landfills. Our commitment to be environmentally friendly continues through our line of HP replacement cartridges and through our Xerox Green World Alliance program.

For more information.

**Contact your Authorized Xerox Reseller,
a Xerox Supplies Representative or
visit our web site at www.xerox.com**

